



FY10 Budget Workshop #1 Unfinished Business

Workshop #1 – Unfinished Discussion Items

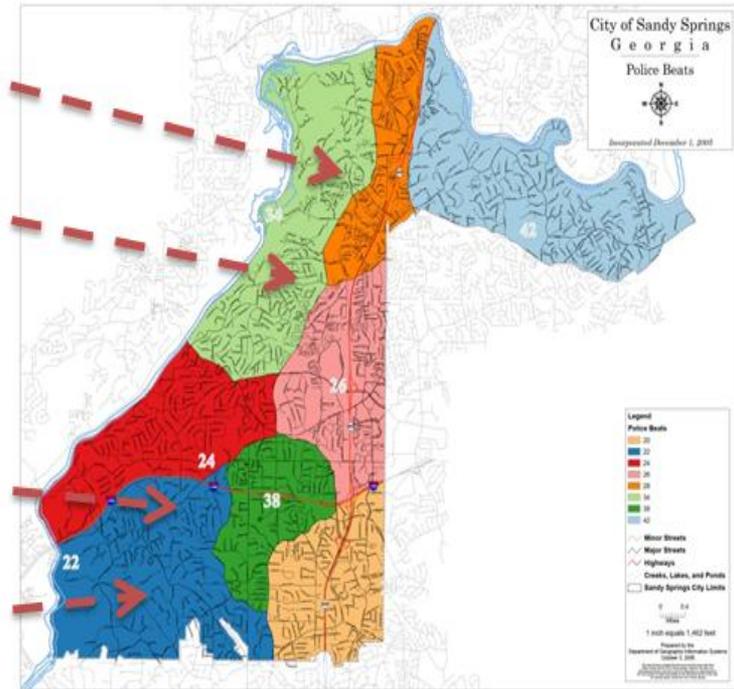
1. Police Crime Analysis Unit
2. CH2M Hill Contract



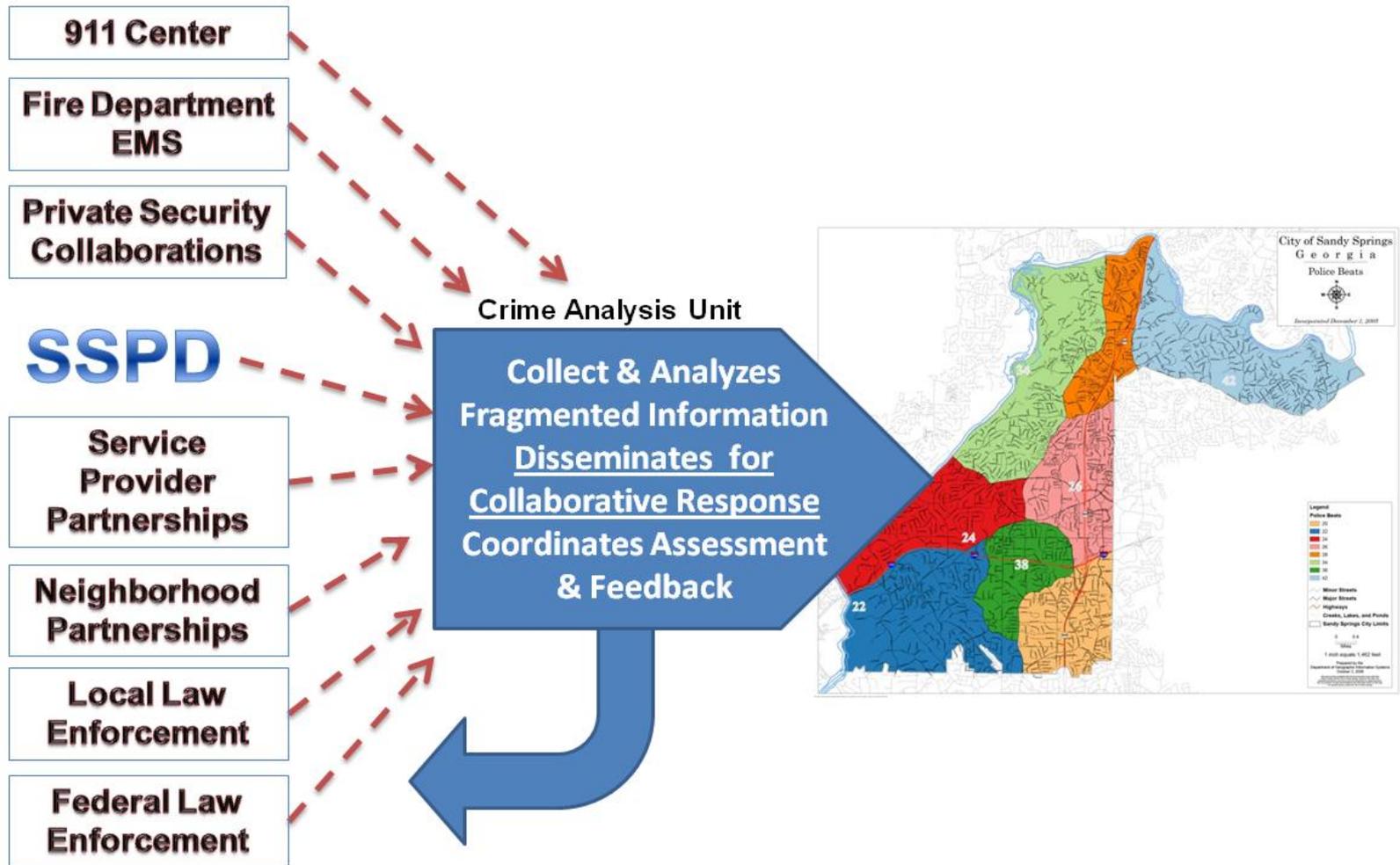
SSPD – Current Reactive Model

**Community
Call For
Service**

SSPD



SSPD – Proactive Crime Analysis Model



Crime Analysis Recommendation

- ➔ Add Crime Analysis Manager
- ➔ Procure/Deploy Crime Analytics Technology

Gadgets give police crime-fighting edge

BY GLENN SMITH (CONTACT)
The Post and Courier
Friday, April 17, 2009

For years, Charleston police officers depended on their radios to alert them to the people and to a call.

Now, officers are being equipped with cutting-edge suspects and situations on the fly, see crime's vast warehouse of criminal intelligence in the field.



Melissa Haneline
The Post and Courier

Charleston police Sgt. Chito Walker updates his location Thursday using the mobile computer in his squad car.

All this from voice mail.

Since taking Mullen has 21st century computer gathering doesn't don't do using."

Charles the initi

city has funded most of the upgrades to date, but police have applied for federal grants to keep the ball rolling.

news-sentinel.com

NEWS
Posted on Wed, Apr. 01, 2009 - 10:00 am EDT

Police are refining methods to prevent crime They use statistics to direct resources to high-crime areas.

By Evan Goodenow
of The News-Sentinel

There is no "homicides prevented" category in crime statistics.

Homicides like the nine that occurred over a 12-day period this time last year are difficult to prevent, but police and criminologists believe there are proactive ways to prevent violent crime. Since the majority of crimes are committed by a minority of people, often in the same areas, police departments like Fort Wayne's use computer statistics to direct resources.

Rather than just have officers rush from call to call, when possible, police try targeted enforcement in high-crime areas where their presence can often deter crime. Chief Rusty York said police also work with probation officers and the Indiana Department of Correction tracking ex-convicts with violent criminal histories who are most likely to re-offend.

In 2004, the department formed a domestic-violence unit to better track cases and de-escalate a crime that sometimes leads to homicide. An anti-gang unit composed of several police officers and Bureau of Alcohol Tobacco Firearms and Explosives agents was formed in 2007 to target gangs and seize guns.

Dallas Police Department's Fusion Center outsmarts criminals

On Saturday, May 9, 2009

OSTEIN / The Dallas Morning News
dallasnews.com

... car arsonists is busted in the act.

... suspect is caught
... is the Mexican

... ATM thefts is

... actives in the Dallas
... 's intelligence-
... analysis unit, known
... ter, played a
... skily analyzing and
... mation to officers



JOHN F. RHODES/DMM

... who championed
... in January 2007,
... "brains" of a
... ported a 10
... the last year and a nearly 19 percent decline in the

Since its inception in 2007, the Dallas Police Department's Fusion Center has grown from a staff of three plainclothes officers to 35. It became a 24/7 operation last year and provides tactical information for officers in the field.



CH2M HILL Contract

	<u>Existing Agreement</u>	<u>Revised Agreement</u>
Current Total Contract Value	26,793,672	26,793,672
Stormwater Program Mgmt	403,000	403,000
Human Resources Reduction	(350,000)	(350,000)
Asst City Manager Reduction	(150,000)	(150,000)
Normal Escalation (January 1)	800,900	
Additional Savings Offered		(596,672)
Total	27,497,572	26,100,000
	Difference	1,397,572
	Half Year Escalation	400,450
	Price Reduction	997,122
	Difference	1,397,572



CH2M Hill Contract

2010 Base Contract Adjustments

2009 Base Contract	\$26,718,159
Human Resources Department	(\$350,000)
2.45 FTE positions	(\$506,495)
Asst City Manager	(\$150,000)
Professional & Excess Insurance	(\$46,722)
Total	(\$1,053,217)

ECI Adjustment	\$435,058
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Adjusted 2010 Base Contract	\$26,100,000
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FY10 Budget Workshop #2

Agenda for Budget Workshop #2

- **Review & Validate Planning Assumptions**
- **Review of YTD FY09 Financials**
- **Review of Revenue Projections**
- **Review of Undesignated Fund Balance**
- **Review Capital Project Ranking Exercise**



FY10 Budget Calendar

- **March – April** **Departmental Budget Hearings/Finance Review Phase**
- **April – May** **Senior Management/Mayor Review Phase**
- **May 5** **Budget Workshop #1**
- **May 12** **Budget Workshop #2**
- **May 26** **City Council Budget Presentation (Proposed Budget)**
- **June 2** **1st Public/Millage Rate Hearing & Budget Workshop**
- **June 9** **2nd Public/Millage Rate Hearing & Budget Workshop**
- **June 16** **Final Public Hearing & Adoption, City Council**

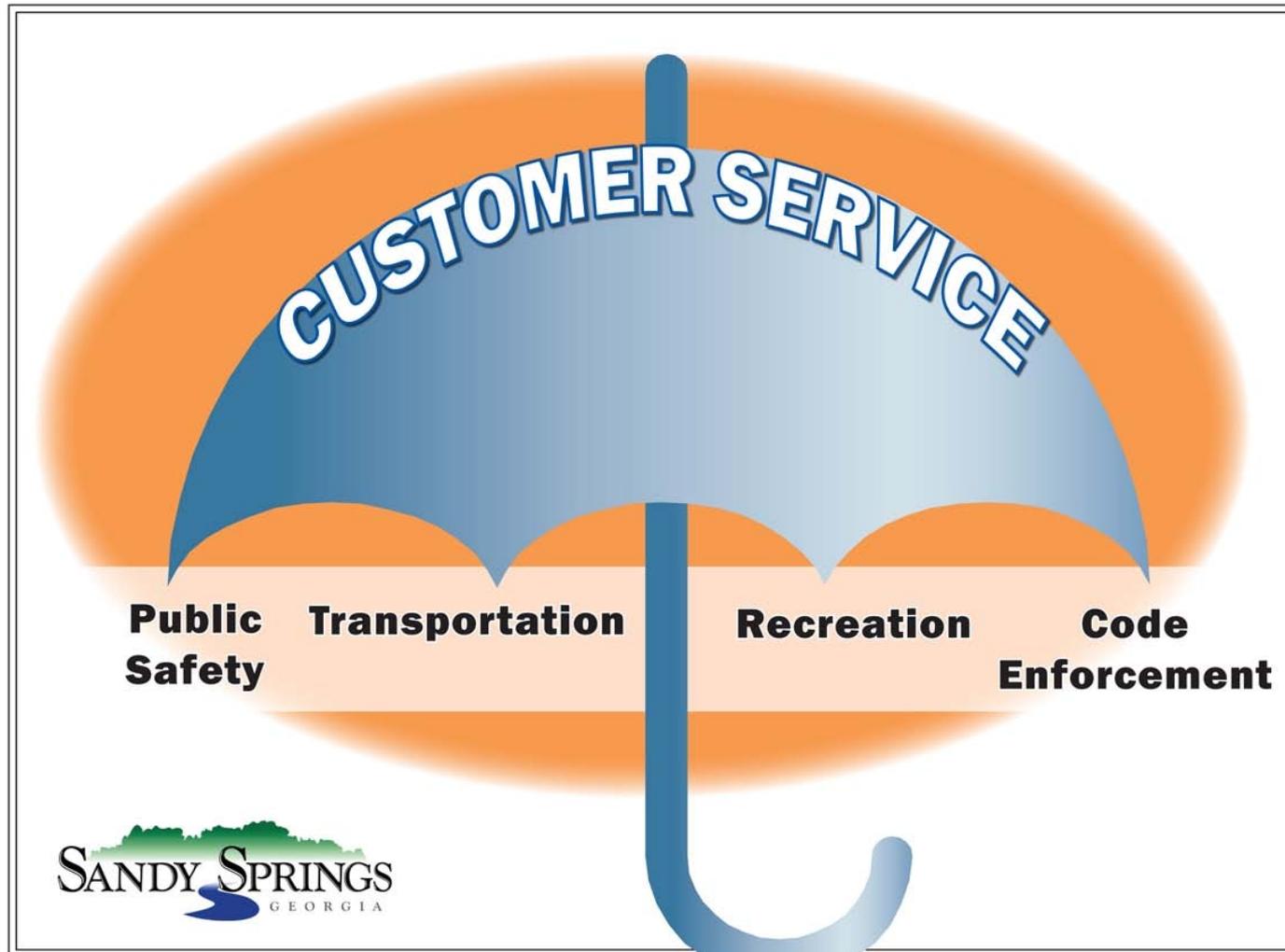


Budget Workshop Goals

- **Receive feedback and direction from City Council as we develop the FY10 Budget**
- **Review and validate FY10 planning assumptions**
- **Understand public safety, public works, community development and parks priorities as part of an overall Citywide service delivery and capital program**



Review of Council's Adopted Priorities



Budget Principles

- ⇒ **Conservatively determine revenue and expenses.**
 - Solid estimating effectively neutralizes pressures to inflate revenue estimates to cope with budgeting pressures
- ⇒ **Do not use one-time revenue sources for ongoing expenses.**
 - When a non-recurring source of revenue is used to fund an ongoing expense, an "automatic unfunded increase" is built into the budget for the following year.
- ⇒ **Balance current year revenue with current year expenses.**
 - Using fund balance to finance a program creates a "built-in increase" in the future. It is not unlike the idea of using one-time funding for ongoing expenses.



Budget Principles

- ⇒ **Compliance with adopted Budgetary Policies**
- ⇒ **Economic impact on revenues during a recession (Sales Tax, Business License, Building Permits)**
- ⇒ **Sandy Springs legislated restrictions:**
 - 4.731 Legislative Millage Rate cap
 - 3% Residential growth cap



Planning Assumptions

- Significant decline in operating revenues (\$8M)
- Funding for General and Run-off Election \$399k
- Complete Morgan Falls Park projects \$3.6M
- Continue paving program \$5M
- Continue CIP-T program TBD
- CH2M HILL contractual adjustment (\$1.1M) – \$26.1M Base
- Operational baseline adjustments (\$3.3M)
- NPDES Permit Compliance/CIP \$1.85M
- Fund City portion of COPS Grant \$308k
- Public Safety Facility Improvements \$200k
- Park Facility Maintenance Program \$500k
- E-911 Center operation self-sufficient
- Continued EMS subsidy for enhanced service \$450k



FY09 YTD Financials *(through March '09)*

General Fund

Anticipated Revenues

Description	2009 Budget	2009 Forecast	Variance	Percent
Real/Personal Property Tax	\$29,917,000	\$29,482,247	(\$434,753)	-1.6%
Local Option Sales Tax	\$22,073,000	\$22,878,671	\$805,671	3.7%
Business & Occupational Tax	\$11,600,000	\$9,791,091	(\$1,808,909)	-19.0%
Franchise Fees	\$8,202,000	\$8,503,461	\$301,461	3.4%
Insurance Premium Tax	\$4,783,000	\$4,801,513	\$18,513	0.4%
All Other	\$14,547,000	\$12,345,868	(\$2,201,132)	-18.4%
Fund Balance	\$9,000,000	\$9,000,000	\$0	
TOTAL REVENUES	\$100,122,000	\$96,802,851	(\$3,319,149)	-4.0%



FY09 YTD Financials

General Fund Anticipated Expenditures

Description	2009 Budget	2009 Forecast	Variance	Percent
City Departments ¹	\$41,860,578	\$38,402,031	(\$3,458,547)	-8.9%
Capital Projects	\$30,952,474	\$30,952,476	\$2	0.0%
CH2MHill Contract ²	\$26,286,048	\$26,274,363	(\$11,685)	0.0%
Contingency ³	\$1,022,900	\$0	(\$1,022,900)	-59.0%
TOTAL EXPENDITURES	\$100,122,000	\$95,628,870	(\$4,493,130)	-5.9%

¹City Operating Department Budgets

²CH2MHill Base Contract

³Assumes remaining contingencies drop to fund balance



FY09 YTD Financials - Forecast

General Fund - Forecast

Description	2009 Budget	2009 Forecast	Variance
Total Revenues	\$100,122,000	\$96,802,851	(\$3,319,149)
Total Expenditures	\$100,122,000	\$95,628,870	(\$4,493,130)
Net Impact	\$0	\$1,173,981	\$1,173,981



FY10 Anticipated Revenues

General Fund

Anticipated Revenues

Description	2009 Budget	2010 Budget	Variance	Percent
Real/Personal Property Tax	\$29,917,000	\$26,729,000	(\$3,188,000)	-11.9%
Local Option Sales Tax	\$22,073,000	\$21,735,000	(\$338,000)	-1.6%
Business & Occupational Tax	\$11,600,000	\$9,497,000	(\$2,103,000)	-22.1%
Franchise Fees	\$8,202,000	\$8,758,000	\$556,000	6.3%
Insurance Premium Tax	\$4,783,000	\$4,657,000	(\$126,000)	-2.7%
All Other	\$14,547,000	\$11,946,000	(\$2,601,000)	-21.8%
Fund Balance	\$9,000,000	\$0	(\$9,000,000)	
TOTAL REVENUES	\$100,122,000	\$83,322,000	(\$16,800,000)	-20.2%



Fund Balance Reserve

- ➔ **Adopted as part of the approved Budgetary Policy**

- ➔ **Fund Balance is the cash reserve and working capital to cover the following:**
 - Expenditures caused by unforeseen emergencies
 - Shortfalls caused by revenue decline
 - Eliminate short-term borrowing for cash flow purposes
 - Reserve policy calls for no less than two (2) months of operating and debt expenditures (16%)



FY10 Anticipated Undesignated Fund Balance

General Fund Balance Analysis

Beginning Fund Balance ¹	\$27,487,948
Projected Revenue Shortfall	(\$3,400,000)
Projected Expenditure Savings	\$4,400,000
Designated Fund Balance (16%)	(\$14,000,000)

Undesignated Fund Balance	\$14,487,948
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¹ FY08 Audited Comprehensive Annual Financial Report



Undesignated Fund Balance Options

- 1. Increase Fund Balance Reserve beyond 16% minimum to obtain higher credit rating (Aaa)**
25% - \$21.9M; 30% - \$26.3M
- 2. Allocate undesignated funds for long-term facilities needs**
- 3. Allocate undesignated funds to expedite an existing capital project or partially funded project**
- 4. Allocate undesignated funds to a capital reserve for future projects (greenspace, parks, facilities, roads)**
- 5. Tax rollback**



Undesignated Fund Balance - Recommendations

- **Allocate 50% to increase designated fund balance reserve (adds 1 month of cash reserve)**
- **Allocate 25% to long-term facilities needs**
- **Allocate 25% to expedite Council's prioritized capital projects**





Discussion



Review of Council's Adopted Priorities

2010 Citywide Capital Projects (Consolidated Rankings)			
1. RANK CATEGORIES			
2. Rank Projects Within Each Category			
PRIORITY		Rank	Estimated Cost
1	Pavement Management/Resurfacing (\$43M needs)		7,000,000
2	Park Prioritization	<i>(Rank 1-10)</i>	
	Morgan Falls Athletic Fields	1	1,800,000
	Morgan Falls Overlook Park	2	1,800,000
	Hammond Park Soccer Field	3	800,000
	Morgan Falls River Park	4	4,000,000
	Abernathy Greenway (P-0002)	5	750,000
	Heritage Bluestone Building (Design-\$125K/Construct-\$1,700,000)	6	1,825,000
	Big Trees Restrooms	6	250,000
	Lost Corner Preserve Master Plan	7	100,000
	Hammond Park Master Plan Implementation	8	44,000,000
3	CIP-T Projects	<i>(Rank 1-7)</i>	
	Peachtree Dunwoody (Abernathy to Spalding) (T-0026)	1	1,300,000
	Roswell Road Streetscape (Johnson Ferry to Abernathy) (T-0012)	2	250,000
	Dunwoody Place Improvements (T-0025)	3	1,000,000
	Roswell Road Phase I (Meadowbrook to Long Island) (T-0019)	4	250,000
	Riverside Drive Sidewalks (Old Riverside to Heards Ferry)	5	1,300,000
	Pedestrian Islands	6	250,000
	I 285 Underpass (Earmark Match) (T-0023)	7	200,250
4	Sidewalk Program	<i>(Rank 1-2)</i>	
	Complete Sidewalk to Schools gaps	1	1,500,000
	Complete Sidewalk gaps on arterials/collectors (Phase I)	2	2,000,000
5	Traffic Management System		1,000,000
6	Intersection Improvement Program		1,000,000
	Mastarm Replacement at Dunwoody Place and Northridge		180,000
7	Public Safety and General Government Facilities	<i>(Rank 1-4)</i>	
1	Police	1	16,317,197
2	City Hall	2	21,643,074
3	Court	3	5,287,479
8	Bridge Maintenance Program		250,000



Updated Planning Assumptions

Consensus on original assumptions plus:

- ➔ **Police Crime Analysis Enhancement**
- ➔ **Undesignated Fund Balance Allocation**
- ➔ **Capital Priorities**

